

AHFA Multifamily Competitive Cycle – Underwriting Updates

Operating and First Mortgage	2024	2023	2022	2021	2020
<u>Assumptions</u>					
Vacancy Rate:	7%	7%	7%	7%	7%
Maximum Expenses per Unit:	\$5,700	\$5,700	\$5,000	\$4,950	\$4,800
Conventional Rate:	7.00%	7.00%	6.50%	6.50%	7.00%
Conventional Term (HOME Term):	20	20	20	20	20
Debt Service Coverage:	1.20	1.20	1.20	1.20	1.20
Development Costs					
Construction Period:	15	15	12	12	12
Project Reserves:	4mths of exp. + 2mths of DS				
Developer Fee:	15%	15%	15%	15%	15%
Housing Credit Price:	0.85	0.85	0.86	0.86	0.85

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2025 Underwriting Assumptions				
Vacancy Rate	7%			
Maximum Expenses / Unit	\$5,900			
Conventional Rate	7.00%			
Debt Service Coverage	1.20			
Housing Credit Price	TBD			