



finding a REAL ESTATE AGENT



Choosing the right real estate agent is important to help you find the home you want. They should help you find homes that meet your must-have requirements while staying within your budget.

A REAL ESTATE AGENT WILL:

- set up showings
- provide market analysis for competing and sold listings
- prepare offers
- handle negotiations on properties

You should feel comfortable and confident in your real estate agent. Start by asking your friends and family for recommendations. You may also want to interview multiple agents and ask for references. Remember, the real estate agent works for you, and they are obligated to keep your best interest in mind. You are in control of the process.

RECOMMENDED QUESTIONS TO ASK REAL ESTATE AGENTS:

- Do you specialize in first time homebuyer programs? What has been your experience with these programs?
- Do you have a website or program that clients can use to help them search for homes online?
- How many times per week can we look at properties?
- Can you provide referrals/reviews from past customers?
- What is your preferred method of communication?

You should verify that whomever you choose to work with is licensed.

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